

Company Comparison Form

*We created this form to help our prospective clients make an informed decision about which company they should trust on their property (whether it be us or not). All too often we see people hire the wrong company because their decision was based solely on price. Fill in page 2 with two other companies and compare to help make your decision on which is best suited to fulfill your needs. The below questions are just the basics, but good indicators of what doing business with each company will be like. Ask your own questions too!

Comparison Questions	Grass Bandits
1) Is the company insured with general liability and workers compensation insurance? Have them provide a copy of their certificate of insurance. Call their agent to verify.	YES! Feel free to call our insurance agency at (734) 365-5313 It is SO important you do this. If a company is not insured, you could get stuck in a legal and financial mess if something goes wrong on your property.
2) Is the company legitimate and registered with the state? Check on the Michigan website at http://www.dleg.state.mi.us/bcs_corp/sr_corp.asp	YES! Search by "Grass Bandits" or our ID #B0076W
3) Can they provide you with references in a timely manner?	YES! Just call or email to request references (313) 279-5370
4) How many years has the company been in business? Have they survived the test of time or will you be looking for a new service in 3 months?	We have been working in the industry since 2001 .
5) What type of machinery will they be using on your lawn?	We use industry standard commercial grade lawn equipment. We use zero turn riding mowers for the majority of our cutting, but also carry walk behind units. Although the idea of a riding lawn mower is frightening to some, <i>we guarantee great results and will do anything within reason to accommodate you and your property.</i> It is the poor operation of equipment, not the equipment itself that causes subpar results that people have experienced with other companies. We rigorously train our employees to deliver top notch workmanship.
6) What is the company's billing system like. Will you be informed when someone completed work on your property?	Our #1 goal of our billing system is to keep you informed at all times. Upon completion of each service visit, we will leave a "Service Receipt" behind letting you know what we did, when we were there, how much it cost, and your account balance. Account summary statements are always available upon request and will be sent out monthly for those with separate billing addresses.
7) What are my payment options?	-Check -Visa -MasterCard -Online Payment Center on our website -Auto Bill Pay thru credit card/checking -Prepay at a Discount
8) Ways in which you can communicate with the company?	We are easy to get a hold of and will respond to any inquiry within 24hrs if we are unavailable at the moment you try to reach us. Phone: (313) 279-5370 Fax: (313) 397-0848 Email: jboyd@grassbandits.com Web: www.grassbandits.com Facebook: www.facebook.com/grassbandits
9) How easy/hard was it to communicate with the company during your first encounter and were they able to provide all the basic information from above. Your experience with a company thus far will most likely reflect what they will be like going forward.	Hopefully you have had a great experience with us so far. Our worst nightmare is a customer who won't tell us they are unhappy with our service. PLEASE let us know if there is anything that would make your experience with Grass Bandits more enjoyable.
10) Compare Pricing	

Insert the names of 2 other companies here and fill out to compare

Company #2:	Company #3:
1)	1)
2)	2)
3)	3)
4)	4)
5)	5)
6)	6)
7)	7)
8)	8)
9)	9)
10)	10)